

## Message Text

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21

ACTION EA-09

INFO OCT-01 ISO-00 CIAE-00 COME-00 EB-07 INR-07 LAB-04

NSAE-00 SP-02 STR-04 TRSE-00 CIEP-01 FRB-03 OMB-01

/039 W

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P R 160500Z APR 76

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC PRIORITY 3111

USDA/FAS WASHDC PRIORITY

INFO AMEMBASSY JAKARTA PRIORITY

AMEMBASSY SINGAPORE

C O N F I D E N T I A L KUALA LUMPUR 2190

NOFORN

STATE EA FOR GABOR AND INGRAM

AGRICULTURE FOR MEEKER, FAS

JAKARTA PASS SECRETARY BUTZ

E.O. 11652: GDS

TAGS: EAGR, MY, US

SUBJECT: MALAYSIAN PALM OIL EXPORTS TO U.S.

1. SUMMARY. INFORMATION REVEALED BY KUALA LUMPUR AND SINGAPORE TRADERS INDICATES SHARP DECLINE MALAYSIAN PALM OIL EXPORTS TO U.S. IN FIRST FOUR MONTHS 1976. END SUMMARY.

2. PALM OIL PRODUCERS, SHIPPERS AND COMMODITY TRADERS HAVE BEEN SAYING FOR WEEKS THAT THE U.S. MARKET FOR MALAYSIAN PALM OIL HAS BEEN SLOWING DOWN SINCE DECEMBER; AND THAT THERE IS VERY LITTLE BUSINESS CURRENTLY ON THE BOOKS FOR THE NEXT 3-4 MONTHS. TRADERS SAY ONLY INTEREST IS IN WESTERN EUROPE.

3. THE FOLLOWING TWO TABLES WERE SUPPLIED TO AGATTACHE IN CONFIDENCE, THE FIRST WITH SOME HESITANCY BY MPOPA; THE CONFIDENTIAL

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SECOND BY A TRADER IN SINGAPORE. THE DATA SUPPLIED BY

MPOPA ARE TOTAL QUANTITIES LIFTED FOR EXPORT TO THE U.S. BY ALL SHIPPING LINES CARRYING PALM OIL TO THE U.S., ABOUT FIVE IN ALL. MPOPA FEELS THAT DATA ACCOUNT FOR AT LEAST 95 PERCENT OF ALL SHIPMENTS. THE TABLE SUPPLIED BY THE SINGAPORE TRADER IS SHIPPING DATA FOR ONLY ONE FIRM, THE LARGEST SINGLE SHIPPER WHO SHIPS FOR ALL MPOPA MEMBERS UNDER CONTRACT FOR THE YEAR.

4. PALM OIL LIFTED FOR EXPORT TO U.S., ALL CARRIERS (METRIC TONS):

1975	NOVEMBER	48,000
	DECEMBER	42,000
1976	JANUARY	28,000
	FEBRUARY	27,500
	MARCH	21,500
	APRIL	16,000--PARTLY ESTIMATED

5. PALM OIL AND PRODUCTS LIFTED BY MAJOR LINE SERVING U.S.:  
(METRIC TONS):

	1976	NEUTRALIZED	REFINED	FANCY	CRUDE	TOTAL
JANUARY	6,590		4,089	12,592	23,271	
FEBRUARY	4,569		4,970	7,589	17,128	
MARCH	3,026		4,086	5,572	12,684	
APRIL		7,500		7,000	14,500	

NEUTRALIZED, REFINED AND FANCY APPARENTLY REFER TO THE SAME THING:  
NEUTRALIZED.

6. WHILE THE TONNAGES DIFFER, THEY DO MOVE IN THE SAME DIRECTION AND INDICATE CLEARLY THAT IMPORTS FROM MALAYSIA ARE HEADED DOWN, NOT UP AS INDICATED BY CENSUS IMPORT FIGURES FOR JAN-FEB 1976. MALAYSIAN PRODUCERS ARE INCREASINGLY CONCERNED ABOUT THE SUDDEN TURN AROUND IN THE U.S. MARKET AND CONFIDE THAT THEY MUST DO SOMETHING TO REVERSE THE TREND. THEY FORESEE SERIOUS DISPOSAL PROBLEMS IF THE PRESENT MARKET SITUATION CONTINUES INTO THE SUMMER.

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7. NOTE: THIS IS CONFIDENTIAL COMMERCIAL INFORMATION REVEALED TO AGATT ONLY AFTER ASSURANCES THAT IT WOULD BE USED WITH DISCRETION. IT IS KNOWN, HOWEVER, THAT MPOPA DID TELEX THE SAME INFORMATION TO A WEST COAST BROKER EARLIER THIS WEEK.

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## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORTS, OIL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 APR 1976  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Disposition History:** n/a  
**Disposition Reason:**  
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**Reference:** n/a  
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**Review Authority:** GolinoFR  
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**Status:** NATIVE  
**Subject:** MALAYSIAN PALM OIL EXPORTS TO U.S.  
**TAGS:** EAGR, MY, US  
**To:** STATE USDA  
**Type:** TE  
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